

National Association of Health Underwriters
HUPAC Administrative Fund
As of December 31, 2020

	YTD Actual	Annual Budget
Income		
Member Contributions	91,032	90,000
Chapter Contributions	53,925	60,000
Sponsorships	43,500	40,000
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Total Income	188,457	190,000
 Expenses		
Administration	155,749	109,404
<i>Database, Staff, Consultants</i>		
Office Expense	7,822	8,185
<i>Printing, postage</i>		
<i>Teleconference, subscriptions</i>		
Banking Costs	15,242	14,500
<i>Bank drafts, credit card</i>		
Awards	2,705	2,750
<i>Pins, ribbons, plaques, banners</i>		
Capitol Conference	53,730	59,000
<i>Luncheon, travel, meetings</i>		
<i>reception, fundraiser, booth</i>		
Convention	-	12,000
<i>Travel, meetings, booth</i>		
Regional/Staff Travel	1,700	15,000
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Total Expenses	236,948	220,839
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Net Income	(48,491)	(30,839)